

Message Text

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67

ORIGIN COME-00

INFO OCT-01 NEA-10 ISO-00 CAB-09 CIAE-00 DODE-00 DOTE-00

EB-11 INR-10 NSAE-00 RSC-01 FAA-00 AID-20 IGA-02 /064 R

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NEA/ARP:GQLUMSDEN

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R 292036Z MAR 74

FM SECSTATE WASHDC

TO AMEMBASSY ABU DHABI

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E.O. 11652: N/A

TAGS: BMEP, TC BEXP, TC

SUBJECT: MAJOR PROJECTS: NEW AIRPORTS FOR ABU DHABI

REF: A. ABU DHABI 0321; B. ABU DHABI 0085

1. APPRECIATE EMBASSY'S EFFORTS ENHANCE OPPORTUNITIES U.S. PARTICIPATION THESE PROJECTS. PRIOR INFORMING AMERICAN AIRPORT CONSTRUCTORS AND EQUIPMENT SUPPLIERS SUBSTANCE PARA 4 REF A, WOULD APPRECIATE, IF POSSIBLE, EMBASSY CLARIFICATION FOLLOWING QUESTIONS LIKELY TO BE RAISED BY INTERESTED FIRMS

3. DOES AEROPORT DE PARIS CONTRACT FOR NEW CIVIL AIRPORT ABU DHABI ISLAND CURRENTLY INCLUDE DETAILED DESIGN ENGINEERING AND DRAFTING TENDER DOCS INDICATED PARA 3 REFTEL A? IF AFFIRMATIVE, AEROPORT DE PARIS CAN USUALLY DRAFT SPECS AND TENDER DOCS TO EFFECTIVELY EXCLUDE U.S. CONSTRUCTORS AND EQUIPMENT. IF CURRENT CONTRACT ONLY FOR FEASIBILITY/ MASTER PLAN WITH OTHER TO FOLLOW, STILL POSSIBLE OPPORTUNITY
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U.S. TURNKEY APPROACH FOR DESIGN ENGINEERING, CONSTRUCTION

EQUIPMENT.

3. U.S. FIRMS LIKELY TO ASK TO WHOM THEY SHOULD INDICATE INTEREST. IF EMBASSY DEEMS ADVISABLE FIRMS COULD WRITE DIRECTLY TO EMBASSY. IF APPROPRIATE AT THIS TIME TO APPROACH UAE, PLEASE PROVIDE NAME AND ADDRESS TO CONTACT.

4. FYI, PER REF B, COMMERCE MAJOR PROJECTS HAD DISCUSSED WITH TAMS THEIR AGREEMENT WITH DAR AL-HANDASA FOR MILITARY AIRPORT. TAMS PORTION OF CONTRACT, IF AWARDED, WOULD APPROXIMATE 15-20 PERCENT TOTAL FEE AND INCLUDE PARTICIPATION IN MASTER PLAN, AIRFIELD BUT NOT TERMINAL DESIGN, AND CONSTRUCTION MANAGEMENT. TOTAL FEE REFERS TO JUST DESIGN ENGINEERING-CONSTRUCTION SUPERVISION CONTRACT NOT ACTUAL CONSTRUCTION OR EQUIPMENT. END FYI. DECONTROLLED MARCH 28, 1975. KISSINGER

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Disposition Authority: morefirh
Disposition Case Number: n/a
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Disposition Event:
Disposition History: n/a
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Disposition Remarks:
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